



CAPABILITY

AT A GLANCE



Onsite Rental Group 'Onsite' is a specialist B2B equipment rental business. We have over 30 years' experience in this industry, with 450+ employees, across 30+ branches and targeted co-locations. With more than 70,000+ pieces of equipment, our strategically placed national branch network ensures we can fulfil our customers' rental plant and machinery requirements wherever their next project is located, whilst remaining nimble enough to support local projects.



1988
EST.



5.3
AVG. ASSET
AGE (YRS)



30+
BRANCHES &
CO-LOCATIONS



450+
SPECIALIST
STAFF



70,000+
FLEET
SIZE

WHERE YOU CAN FIND US



A FOCUSED RANGE

ACCESS



PORTABLE BUILDINGS



EARTHMOVING



EXCAVATORS



COMPACTION



MATERIALS HANDLING



GENERATORS



COMPRESSORS



WELDERS



LIGHTING TOWERS



PUMPS



TRAFFIC



INDUSTRIAL TOOLS



TEMPORARY FENCING



OUR VISION & VALUES

We are driven by a core set of values which support our customer centric vision – “together we grow”. This partnership approach recognises the importance of strong enduring relationships both internally, across our branches and among our specialist rental staff and among the collaborative partnerships we forge with our customers and suppliers.

Our people are highly regarded for their professionalism, personable approach and expertise in delivering the best rental equipment experience.

Innovation is the lifeblood of our business. From our CONNECT™ Customer Portal to our suite of Total Rental Management tools, we work in partnership with you to fully understand the specifics of your project and your works schedule to deliver an effective, simple hire experience.

Your dedicated Account Manager will focus on your project requirements and make relevant recommendations - from site compound setup to final finishing works we are here to make your life easier.

We have a deep understanding and regard for the constant pressures on your time, resources and bottom-line. We pro-actively work in partnership with you to reduce hire overheads, improve on/off hire efficiencies and make sure that everyone goes home safely - ‘Destination Zero’.



SAFETY - DESTINATION ZERO

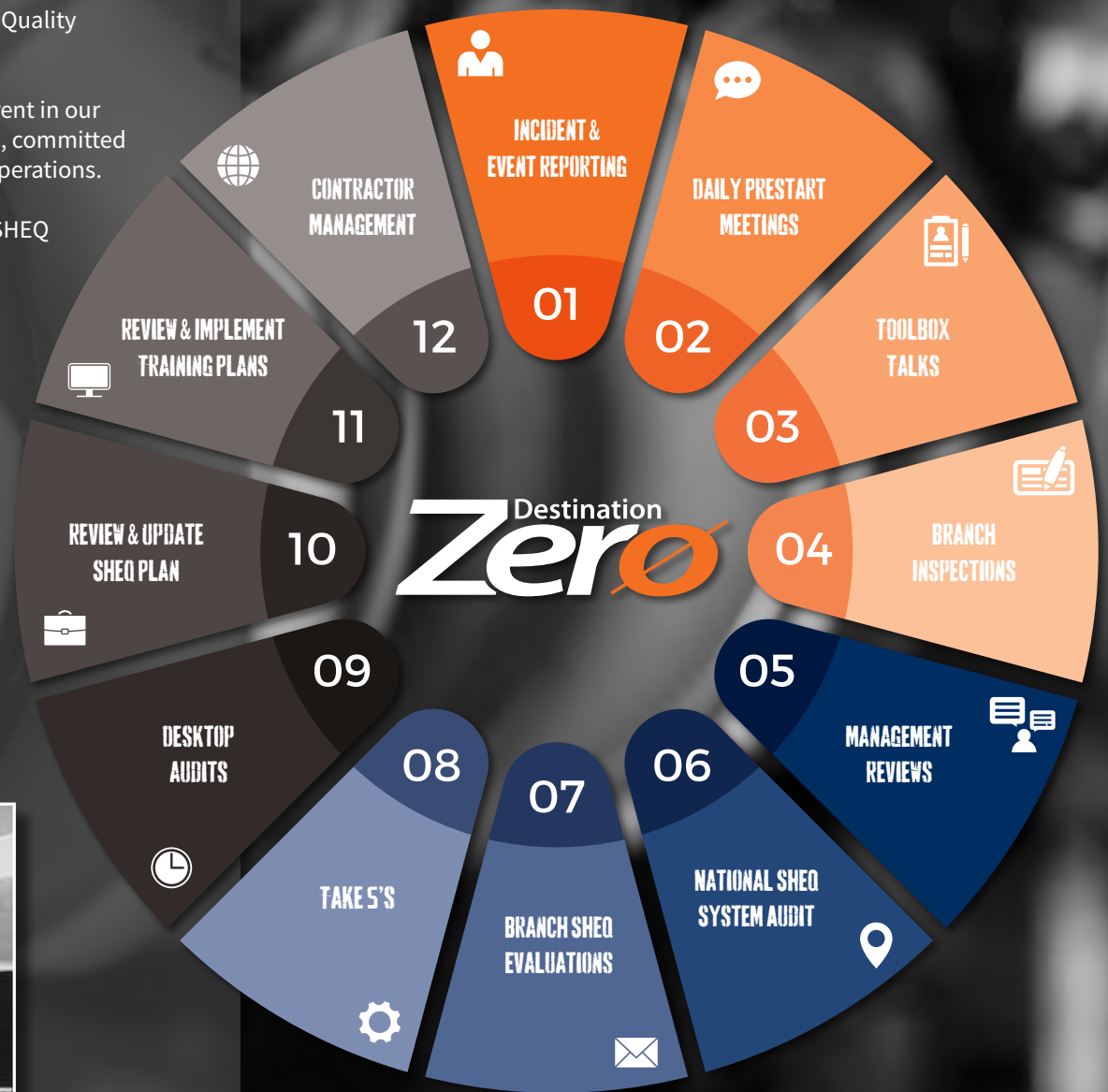
We are steadfast in our commitment to Excellence in Safety Health Environment and Quality (SHEQ) performance, referred to as Destination Zero.

Many of our operations present potential SHEQ risks. Recognising these risks is inherent in our business, and we believe the best way to meet our commitment is through a capable, committed workforce, and practices designed to enable safe and environmentally responsible operations.

We accomplish this through clearly defined practices, and with a rigorously applied SHEQ Management System.

The assessment of SHEQ effectiveness is intended to:

- Reinforce our belief that all SHEQ harm is preventable.
- Promote and maintain a work environment in which each of us accepts personal responsibility for our own safety and that of our colleagues.
- Empower everyone to actively take accountability for ensuring SHEQ standards are met.
- Demonstrate that management and leadership teams are committed to the system. This is essential to encourage and promote a mature, robust SHEQ culture throughout every part of the business.



EXPERT ADVICE

We found that our customers value Onsite for a number of specific reasons. Firstly for our commitment to long term strategic investment in data driven reporting, providing transparent '**Total Rental Management**' solutions.

Secondly, our approach to 'real-world' problem solving, through innovative asset tracking to drive down your rental equipment costs. And finally, our team of industry recognised experts.

Our people deliver specialist expertise with no manufacturer bias to give you a bespoke '**Total Rental Management**' experience.



SUPPORT WHEN YOU NEED IT

We understand that while equipment rental makes up a small percentage of an overall project cost, it usually makes up a material proportion of the risk.

A big part of mitigating this risk is ensuring we have the people and resources to support our equipment in the field. More than half of Onsite's people are in technical and service support roles.

We have a fleet of 75+ vehicles and all Onsite branches are available 24/7.



TOTAL RENTAL MANAGEMENT SOLUTIONS

INNOVATION DRIVEN THROUGH INDUSTRY KNOWLEDGE

At Onsite we believe in making rental transactions simpler and more transparent. We have refined the knowledge from over three decades of rental industry experience to create a suite of innovative Total Rental Management (TRM) solutions to make our customers lives easier.

From our CONNECT™ customer portal which provides instance access for all our customers to their Onsite rental world, to our ONTRAK™ GPS Equipment Tracking & Fleet Utilisation reporting which streamlines our customers rental assets and helps drive operational efficiencies – we deliver on-time and on-budget.

This extensive suite of TRM solutions includes:

- CONNECT™ Customer Portal
- ONTRAK™ GPS Equipment Tracking & Fleet Utilisation
- ONTOOL™ Shutdown Tool Management
- BIAB™ (Branch-in-a-Box) Your branch, where you need it
- ON2IT™ Track your delivery (App)
- FirstON™ Your complete site solution
- ACCESSApp™ Everything Access at your fingertips (App)
- PowerAUDIT™ Maximising Power Efficiency

Onsite currently delivers TRM solutions to the majority of Australia's largest Mining, Oil & Gas, Energy, Construction, Industrial, Infrastructure, Government and Event organisations. Speak to your Account Manager or call 13 40 40 today to find out how we can simplify your equipment rental experience.



CONNECT™

YOUR TOTAL RENTAL MANAGEMENT PORTAL



At Onsite we strive to make your rental experience easier - that is why we have invested in leading edge technology to bring you CONNECT™.

CONNECT™ is the online Total Rental Management (TRM) system of choice and makes hiring with Onsite even easier. The best part is, it is **completely complimentary** as part of your rental relationship with Onsite.

Onsite currently deliver TRM solutions to the majority of Australia's largest Mining, Oil & Gas, Construction, Industrial, Infrastructure, Energy, Government and Event organisations. Speak to your Account Manager today to find out how CONNECT™ can simplify your equipment rental life.

Alternatively, please visit the CONNECT™ section of our website to input these details and click submit. One of our dedicated digital specialists will then process your request and provide you with login details.

WHAT CONNECT™ DOES FOR YOU?

- ❑ **REAL-TIME EQUIPMENT ON-HIRE INFORMATION:** helps you track spend and understand your bill.
- ❑ **ACCOUNT OVERVIEW AND STATUS:** outlines your companies spend, payments and rent history without having to make an account enquiry.
- ❑ **PROOF OF DELIVERY AND PICKUP:** validates your receipts and reduces account enquiries.
- ❑ **REQUEST A QUOTE FOR NEW HIRE:** by simply clicking on the equipment you require, and we'll respond.
- ❑ **RENTAL UPDATES:** Request Off-hire or Extension of Hire with the tap of a finger.
- ❑ **COST CODE ALLOCATION:** saves time by entering your centre code to be allocated to Hire Contract.
- ❑ **USER ADMINISTRATION:** allows you to determine who gets access and manage staff changes.
- ❑ **CUSTOMISABLE USER LEVELS:** you can set which users can access or have visibility of individual site accounts depending on their role.
- ❑ **NOTIFICATIONS OF ACTIVITIES:** provides instant visibility of activity on your account.





GPS EQUIPMENT TRACKING & FLEET OPTIMISATION

At Onsite we are committed to making our rental partnership completely transparent. That is why we have invested in our cutting-edge, GPS tracking, asset utilisation and operational usage reporting solution - ONTRAK™.

ONTRAK™ utilises industry leading GPS location technology to monitor and track your Onsite rental assets movement and general utilisation across your project site for each 24-hour period. The data is streamed live to a custom site map enabling you to pin-point exactly where the asset is.



ONTRAK™ forms part of our Total Rental Management (TRM) digital suite. ONTRAK™ is available through your Onsite CONNECT™ portal making your rental experience even easier.

ONTRAK™ is utilised by several of Australia's largest Mining, Oil & Gas, Energy and Industrial organisations. Speak to your Account Manager today to find out more about ONTRAK™.

ONTRAK™ BENEFITS - OPTIMISE YOUR FLEET

Following extensive customer testing ONTRAK™ focuses on solving your fundamental equipment rental 'pain points'. We have grouped these around three core areas:

TRANSPARENCY:

- 📍 LOCATION: View your on-hire equipment location in real-time, live.
- 📍 REPORTING: ONTRAK™ compiles daily data and displays utilisation as a percentage over a defined period (i.e. a week).
- 📍 ONTRAK™ + CONNECT™: One dashboard to view all your rental activity, spend history, invoicing and active categories of equipment, both on and off hire.

CONTROL:

- 📍 UTILISATION: View equipment usage, redistribute assets and off-hire equipment as required to reduce underutilised equipment costs.
- 📍 LIVE TRACKING: See where your equipment is, or more importantly where it should not be.
- 📍 RAW, LIVE ASSET DATA: Reports can be tailored to suite your project requirements, KPIs and outline how you can maximise asset usage.

SAFETY:

- 📍 VISIBILITY: Live tracking enables you to identify if equipment is being used inside restricted zones.
- 📍 ACCOUNTABILITY: Accurate, real-time GPS and utilisation data highlights potential risks or equipment being used without authorisation.
- 📍 FULL-EQUIPMENT MANAGEMENT: Our GPS systems can be retrofitted to your owned plant, enabling you to track all your moveable fleet.



ONTOOL™

SHUTDOWN TOOL MANAGEMENT

&

BRANCH-IN-A-BOX™

YOUR ONSITE BRANCH WHERE AND WHEN YOU NEED IT

ONTOOL™ delivers shutdown tooling accountability. Real-time reporting is delivered on asset utilisation during mining shutdowns, industrial outages and construction projects.

ONTOOL™ Tool Tracking & Reporting is our proprietary asset tracking software system providing Total Rental Management solutions. When combined with our 'Branch-in-a-Box™' (BIAB™) turnkey modular system, we deliver high-quality peace of mind.

Each piece of equipment is uniquely barcoded and each staff member is allocated a personal ID tag. Any breakages or maintenance issues are proactively recorded and actioned - at any time you can see a list of active equipment. Once the project is complete a full report is issued to you for review.

THE BUSINESS ADVANTAGE

Speak to your Account Manager today about how during one shutdown we were able to **reduce our customers overall lost equipment costs by a staggering 96%** compared to their previous shutdown period.



POWERAUDITS

SHUTDOWN TOOL MANAGEMENT

Onsite experts can conduct a project specific PowerAUDIT to measure your sites power consumption levels against international best practice. The report provides detailed advice on the performance of your site equipment, owned or hired. Performance, capacity or fuel inefficiencies will impact on your bottom-line. We consolidated this data into a formal action plan to help you achieve optimum utilisation.

THE BUSINESS CHALLENGE

As one of Australia's leading natural gas explorers and producers, QGC is a major user of power generation. QGC invited Onsite Rental Group to provide an expert view on how to operate its power generation more efficiently.

ONSITE RENTAL GROUP'S APPROACH

Onsite's Power Specialists know that 90% of the cost of operating generators is fuel. With that as a starting point the Onsite team undertook a full power audit on both Onsite and third party generators. The power audit is a comprehensive undertaking that identifies improvements in safety, fuel consumption, generator configuration, redundancy, general set up and appropriate generator sizing.

The audit revealed that QGC could make significant savings if generators were re-sized, used more wisely and the number of generators was reduced significantly.

THE BUSINESS ADVANTAGE

Through this process Onsite were able to save QGC more than 400,000 litres of fuel representing a saving of almost half a million dollars a year.



FIRSTON™

SITE ESTABLISHMENT



At Onsite we have spent the last three decades working in collaboration with our customers, listening to their concerns and the challenges they face across the Australian construction industry. One of the major frustrations to emerge was the logistical and administrative pain points of the initial new site set up.

FirstOn brings together all of the products and services required to get your job started through one account, one company contact and one monthly invoice to get your site up and running so you can get on with the job.

SIMPLE PROCESS

- One phone call to initiate a completely operational site
- Removes the need for dozens of individual quotes
- One contact, one contract, one invoice means less monthly administration
- Every step of the process with FirstOn is easier and more efficient for you

SAVES TIME

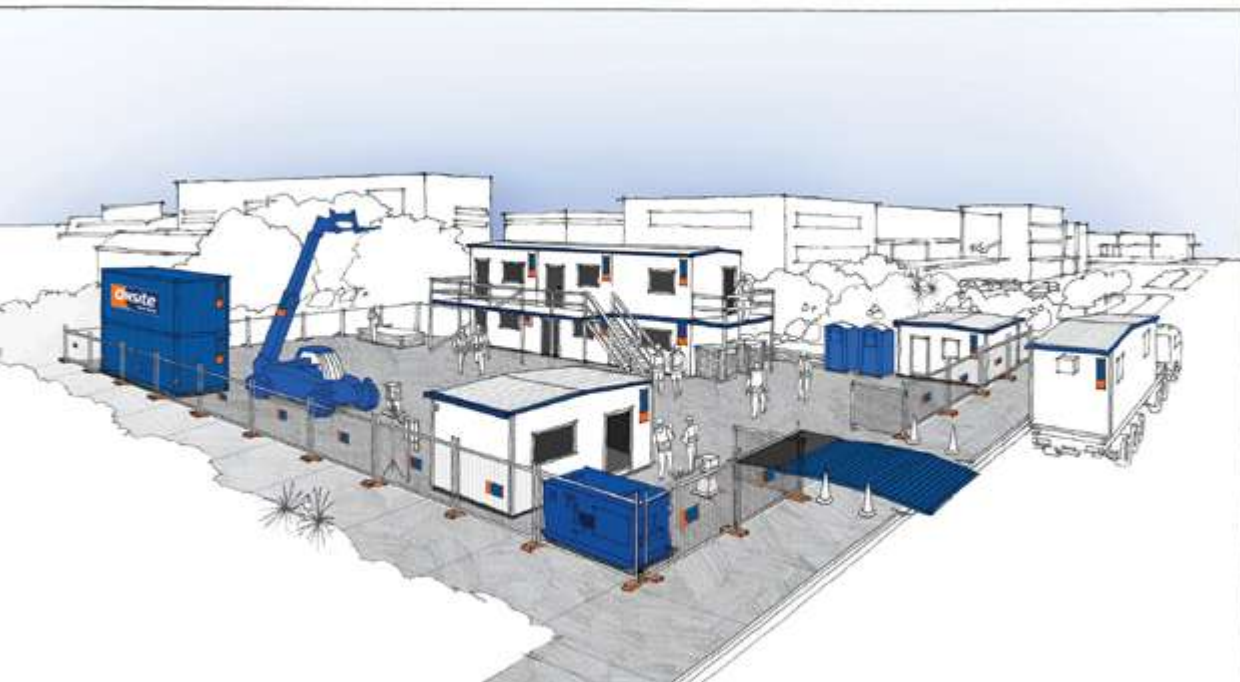
- Significant reduction in quoting time and costs
- Project management time and costs reduced
- Saves additional monthly accounting time and costs
- FirstOn frees-up valuable resources, reducing associated overhead costs

LESS STRESS

- Peace of mind through dealing with just one supplier
- The FirstOn process eliminates end of contract surprises
- Multiple products at differing times are easily catered for
- FirstOn enables regular logging of equipment incidents

INSTALLATION AND SITE SERVICES

A key part of the FirstOn package is the offer of full installation and connection of our rental products to existing services such as power, sewer and water.



KEY ASSETS IDENTIFIED FOR FIRSTON™:

- Site Accommodation
- Containers
- Power Generation
- Fuel Storage
- Power Distribution Boards
- Toilet Blocks
- Ablution Blocks
- SUPERLOO™ Portable Toilets
- Temporary Fencing
- Traffic Management
- Forklifts
- Telehandlers

We have a wide range of high-quality specialist rental equipment for the whole of your project lifecycle - speak to your Account Manager today or call 13 40 40 to speak to your local branch.



TOTAL RENTAL MANAGEMENT SOLUTIONS

INNOVATIVE APPS TO SUPPORT YOUR PROJECT

ON2it™



ON2it™ is a unique Onsite-developed smart phone app that confirms delivery and pickup of hire equipment.

The app allows drivers to capture customer signatures if they are present at time of delivery, or they capture a photo as proof of delivery or pickup.

The time and location of delivery is captured through GPS coordinates. **ON2it™**, making it easy and saving time for our customers.

ONAccess™

ACCESS EQUIPMENT GUIDE



Our **AccessApp** allows you to easily search, view and analyse Onsite's complete range of mechanical access equipment. Search by type, size, terrain etc.

It is easy to use, plus each product has a quick link back to our call centre for immediate support, action or dispatch.

It has all the benefits of having a complete specification guide in your pocket at all times, without the need to carry paper files.

Visit: www.accessapp.com.au to find out more.





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